





**Oleg Kononov**  
CEO Tinger Rus

Our first series-produced all-terrain vehicle rolled off the production line back in 2008 – since then, much has changed.

We have a newer, more modern technological production, an extended range, output increased a hundred times, and a wide range of new products. One thing, however, remains unchanged: we remain confident that we are moving in the right direction and will continue to create only the highest quality machinery.

In the last six years we have released more than two thousand all-terrain vehicles, and have become one of the leaders in the Russian market. The Tinger dealer network, located in all regions of the Russian Federation, is opening new dealerships on a monthly basis.

According to the results of our market research, we foresee great potential and high demand for our machinery in the European and American market.

We are offering companies that already successfully trade in ATVs, motorcycles and the auto market the chance to become our partner to create a jointly organized distribution network.



## **TINGER:**

Tinger Manufacturing located in Cherepovets, Russian Federation

Production sphere:

- tracked and wheeled all terrain vehicles (ATV);
- multifunctional amphibious trailers;
- seamless plastic cellars and caissons;
- products made using rotational molding (BrE molding);

Production area – 10 000 square meters

Staff – 187 employees

Official distributor – company Tinger Rus Ltd (St. Petersburg)

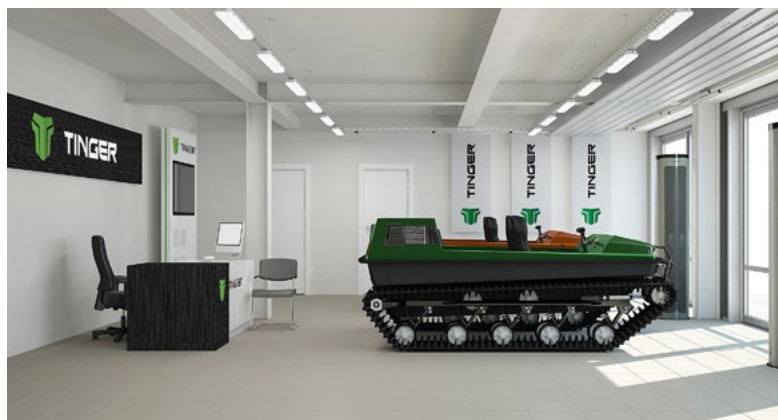
Dealership network in Russia – 23 stores

# THE DEALERSHIP NETWORK TINGER

## Type A

- the exhibition samples (all-terrains + trailers);
- available test equipment;
- interior decoration salon in accordance with CI album;

- Standard Trading Conditions
- Additional bonuses and discounts



## Type B

- the exhibition samples (all-terrains + trailers);
- Tinger information desk with video capability;

- Standard Trading Conditions



# TINGER: ROLF GROUP IS AN OFFICIAL DEALER

The “ROLF” corporate group, founded in 1991, is a pioneer of the Russian car market and one of the largest auto dealers in Russia.

According to the FORBES rating of private companies “ROLF” is the leader of automotive retail in the Russian Federation.

In 2014 two center corporate group “ROLF” have become an official Tinger dealer.



# TINGER: ATV VEHICLES



## TRACKED ATV - TINGER TRACK

Range consists of three models:

Track S380 / Track C500 / Track S500

Dimensions:

Length - 3000 mm (118 in) / Width - 1900 mm (75 in) / Height - 1260 mm (50 in)

Petrol engines:

V: 600 (35 hp) V: 812 (57 hp) V: 1100 (68 hp)

Body: HDPE 10 mm (0.39 in)

Caterpillar made of composite material

with reinforced cord. Width - 380 mm (15 in) and 500 mm (20 in)

Ground Pressure: 0.05 kg/cm<sup>2</sup> (0.7 lb/in<sup>2</sup>)

Carrying Capacity: 500 kg (1675 lb)

Towing Capacity: 800 kg (1764 lb)

Maximum number of passengers: 5 people

Amphibious: Yes

# TINGER: ATV VEHICLES

## WHEELED ATV - TINGER ARMOR

Range consists of two models:

Six-wheeled Armor W6 and eight-wheeled Armor W8

Dimensions:

Length – 3100 mm (122 in) / Width – 1700 mm (67 in) / Height – 1280 mm (50 in)

Petrol engines:

V: 600 (35 hp) V: 812 (57 hp) V: 1100 (68 hp)

Body: HDPE 10 mm (0.39 in)

Wheels with low-pressure tires

Dimensions: 25x12-9

Ground Pressure: 0,11 kg/cm<sup>2</sup> (1.56 lb/in<sup>2</sup>)

Carrying Capacity: 500 kg (1675 lb)

Towing Capacity: 700 kg (1543 lb)

Maximum number of passengers: 6 people

Amphibious: Yes



# TINGER: ATV VEHICLES



## TRACKED ATV - TINGER SCOUT

Range consists of three models:

Scout 420 / Scout 690

Dimensions:

Length - 2400 mm (94 in) / Width - 1340 mm (53 in) / Height - 1300 mm (75 in) / Height (with Frame installed) 1900 mm (75 in)

Petrol engines: V: 420 (15 hp) V: 690 (24 hp)

Body: HDPE 10 mm (0.39 lb)

Caterpillar made of composite material with reinforced cord. Width - 380 mm (15 in)

Ground Pressure: 0.045 kg/cm<sup>2</sup> (0.64 lb/in<sup>2</sup>)

Carrying Capacity: 300 kg (660 lb)

Towing capacity: 580 kg (1270 lb)

Maximum number of passengers: 2 people

Amphibious: Yes



# TINGER: ATV PRODUCTION



## **MULTIFUNCTIONAL AMPHIBIOUS TRAILER - TINGER T**

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Available in three specifications:

Tinger T2, Tinger T4, Tinger TS

Dimensions: Length - 2700 mm (106 in) / Width - 1565 mm (62 in) / Height without frame - 780 mm (31 in) / Height with high frame - 1780 mm (71 in)

Body: HDPE 10 mm (0.39 lb)

Frame: steel

Wheels with low-pressure tires - Dimensions: 25x12-9

Number of wheels: 2 / 4 for T2 / T4

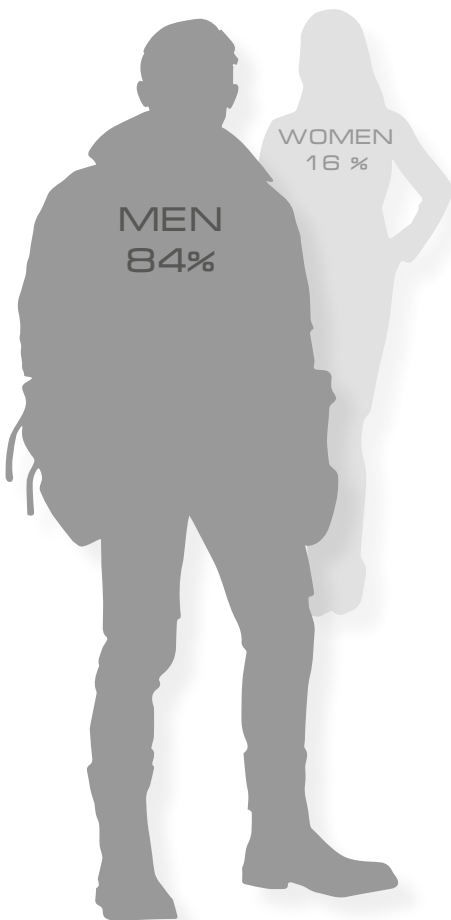
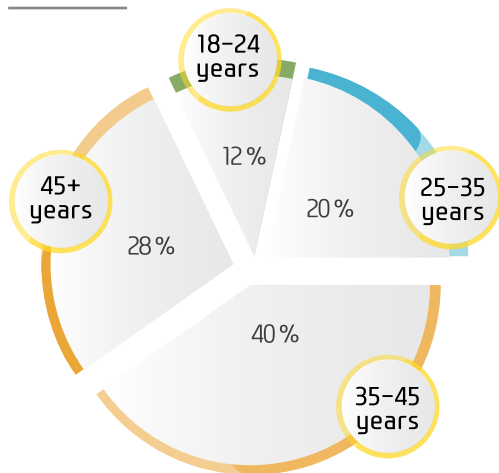
Carrying Capacity: 500 kg (1102 lb)

Optional ability to install ski module

Amphibious: Yes

# TINGER: CUSTOMERS (INDIVIDUAL)

## AGE:



## INCOME LEVEL:



Average

Above average\*

\* The income levels vary for each country

## FAMILY STATUS:



Married\*

\* Use of the equipment includes traveling with children



Single



## INTERESTS:



Fishing



Hunting



Housekeeping



Activities



Extreme



Tourism



Offroad

# TINGER: CONSUMERS - LARGE CORPORATIONS AND STATE-OWNED COMPANIES

## Legal entities and Public authorities:

- engaged in construction and design related activities
- fuel and energy sector
- involved in mining operations
- providing services in the fields of hunting and fishing
- agricultural activities and forestry
- government and municipal authorities



The Ministry of  
emergency  
situations of the  
Russian



# TINGER: CONSUMERS - LARGE CORPORATIONS



**“Lenenergo” (JSC)**  
Main supplier of electricity to  
the north-west of Russia  
Initial Tinger purchase date: 2013

**Purchases in 2014:** 28 Tinger Track C500 ATVs  
**Plan for 2015:** Purchase discussions currently in progress  
**Intended use of Tinger equipment:** freight transportation and to help specialists access remote places in the Northwest region of the Russian Federation



**“Rosneft” (JSC)**  
One of the world’s largest oil companies  
Initial Tinger purchase date:  
2014 – purchase of a test batch

**Plan for 2015:** 20 units  
**Intended use of Tinger equipment:** To provide regional branches of “Rosneft” (JSC) with reliable equipment to help deliver personnel and cargo to remote places



The Ministry of  
emergency  
situations of the  
Russian

**Russian Ministry  
of Emergency Situations**  
Initial Tinger purchase date: 2013

**Purchases in 2013–2014:** Combined state registered purchases of 15–20 ATV’s per year across several dealerships.  
**Intended use of Tinger equipment:** For use in fire-fighting, rescue operations and tasks related to natural disasters and cleanup operations



**“Tatneft” (JSC)**  
One of the largest oil companies in Russia  
Initial Tinger purchase date:  
2014 – purchase of a test batch

**Plan for 2015:** 40 units  
**Intended use of Tinger equipment:** To provide regional branches of “Tatneft” (JSC) with reliable equipment to help deliver personnel and cargo to remote places

# TINGER: FINANCIAL PERFORMANCE IN 2014



Revenue from the production of ATVs –  
more than 4 million euros

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EBITDA from the production of ATVs – 7%

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Gearing ratio – 62%

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## Dealership's average financial performance in 2014

Gross margin for dealers – over 20%



DEALER EBIDTA – at least 8,5%

Return on sales – about 6,4%



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 Reg No. LVA0021802  
 State no. 43-933006, LP-2016, Latvia

### CERTIFICATE OF CONFORMITY

ATPILSĪBAS SERTIFIKĀTĀS

No. 1-041-042/2015

<b>Holder of Certificate:</b>	000-178238- at Copeland, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie www.tiger.lv, www.tigergroup.com Phone: +7 800 780223, e-mail: info@tiger.com
<b>Product name, model / type:</b>	Modelis: Tiger Arctos V6, Tiger Arctos V6
<b>Manufacturer, address:</b>	Production site No. 1: 200-1180000 at Copeland, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie 200-1180000-00, 142006, Beavie pilsētas novads, Čerņomerni, ja. Pasaules, ja. 40 Production site No. 2: 001-00000000-00 at Mikropilsēta, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie 001-00000000-00, 142006, Beavie pilsētas novads, Čerņomerni, ja. Pasaules, ja. 40
<b>Trademark:</b>	
<b>Conforms to the directive requirements:</b>	Directive 2006/42/EC of the European Parliament and of the Council of 17 May 2006 on machinery
<b>Used standards:</b>	Directive 2006/42/EC of the European Parliament and of the Council of 17 May 2006 on the approximation of the laws, regulations, administrative provisions and standards relating to machinery and repealing Directive 90/269/EEC
<b>Test report reference:</b>	No. LVS 100 12186.2015, LVS EN 12062:2009-01:2009
<b>Notes:</b>	<ul style="list-style-type: none"> <li>Technical assessment is carried out for the machine, which is not included in Annex I of the Directive 2006/42/EC on dangerous machinery, with the condition compliance of machine with the requirements of Directive 2006/42/EC on machinery.</li> <li>This certificate is only valid for the equipment and configuration described within its scope and the use data described above.</li> <li>The certificate is valid only at present of the declaration of conformity.</li> <li>The certificate is issued for particular product with the provision that manufacturer will not make any changes to the product.</li> <li>The certificate holder is responsible for its correct use, maintenance and storage of technical documentation, as well as for the effecting of CE marking.</li> </ul>

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Sertifikācijas direktors



Sergey Kevlar  
 Date of issue: June 17 2015  
 Certificate is valid until: June 17 2020



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<b>Product name, model / type:</b>	Modelis: Tiger Trak 1500, Tiger Trak 1500, Tiger Trak 1500
<b>Manufacturer, address:</b>	Production site No. 1: 000-1180000 at Copeland, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie 200-1180000-00, 142006, Beavie pilsētas novads, Čerņomerni, ja. Pasaules, ja. 40 Production site No. 2: 001-00000000-00 at Mikropilsēta, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie 001-00000000-00, 142006, Beavie pilsētas novads, Čerņomerni, ja. Pasaules, ja. 40
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<b>Product name, model / type:</b>	Modelis: Tiger T1, Tiger T1
<b>Manufacturer, address:</b>	Production site No. 1: 000-1180000 at Copeland, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie 200-1180000-00, 142006, Beavie pilsētas novads, Čerņomerni, ja. Pasaules, ja. 40 Production site No. 2: 001-00000000-00 at Mikropilsēta, 4. 40, g. Čerņomerni, Valmiera pilsētas novads, 142006, Beavie 001-00000000-00, 142006, Beavie pilsētas novads, Čerņomerni, ja. Pasaules, ja. 40
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